



## **SMUD's East Campus Project Offers Opportunity to Local Small Businesses**

SMUD's East Campus-Operations Center (EC-OC) will one day be a model in energy efficiency for Sacramento.

SMUD is moving its corporate yard facility - the operations it refers to as its "We Keep the Lights On" group - from its crowded existing 19 acre 59th Street site to a more efficient new 51-acre site at the southeast corner of Bradshaw Avenue and Kiefer Boulevard.

Four prime contractors - DPR Construction Inc., Davis Reed Construction Inc, and Turner Construction Co., all of Sacramento, and McCarthy Building Companies Inc. of Roseville - have been selected to submit bids for the project.

**A prime contractor meet-and-greet event, hosted by SMUD and the Rancho Cordova Chamber of Commerce, will be held on April 19 at the Rancho Cordova City Hall American River Room, 2729 Prospect Park Dr., Rancho Cordova, CA, 95670. [Register for this event](#)**

To qualify as a SEED (Supplier Education and Economic Development) vendor, businesses must be [certified as a Small Business](#) by the California Department of General Services and must have been a SMUD ratepayer for six months prior to the bid opening date.

The new EC-OC will feature the country's first LEED (Leadership in Energy and Environmental Design) Platinum Net Zero Energy building. The Net Zero designation means that the five-story office and control room building will produce, on an annual basis, as much energy as it uses. The Platinum designation is the highest ranking of the U.S. Green Building Council LEED ranking system and is already attracting national attention.

The new facility "will be a model for the community to say this is how we can build buildings in the future," said Glenn Shuder, SMUD AIA facilities management supervisor, who presented highlights of the project at the March SMUD CAP meeting.

In addition to the office/control room building, the state-of-the-art complex will include a sub-street-level equipment storage area, warehouse, fleet maintenance building, tool issue and shop building, electrical shop, wash and fuel station, and several acres of parking space that will enable SMUD to consolidate vehicles and equipment now scattered in far-flung locations. A geothermal heat pump system will heat and cool the energy-efficient facility.

The \$95 million project will create 300 construction jobs for the community. But perhaps more importantly for local small businesses, the project offers extensive sub-contracting opportunities for SEED-qualified vendors.

The EC-OC Project is expected to break ground late this year and to be finished and ready for occupation in 2013.

In his presentation, Shuder told CAP representatives their earlier work with SMUD to "unbundle" large contracts into smaller contracts, giving local small businesses more opportunity to bid on jobs within their fiscal capacity, has played a role in the EC-OC contracting process.

The SMUD Community Advisory Panel (CAP) consists of representatives from Sacramento-area chambers of commerce and other business organizations. The panel's mission is to raise small business awareness about contracting opportunities with SMUD; prepare local small businesses to compete for SMUD contracting opportunities; recommend and monitor improvements to SMUD's contracting processes and practices; collaborate with SMUD on the development of benchmarks of SMUD's success; and freely share its knowledge with other public/private partnerships.